Executive bio
Neil Jarvis
President and CEO of Fujitsu Defense and National Security

Neil Jarvis is President and Chief Executive Officer of Fujitsu Defense and National Security. In this role, Neil is directly responsible for setting and executing the strategy and direction of the business, developing the offering portfolio, and driving the growth plan.

Neil brings diverse expertise gained through his experience as a business leader, chief operating officer (COO) and chief information officer (CIO) in industries including defense, supply chain and logistics, government, energy and insurance, managing P&Ls and large budgets. With a professional career that spans 37 years in the information technology business, Neil spent 25 years working in the government, defense and logistics industries at companies including Xerox, Pegasus Logistics Group and EDS in the US and Europe.

At Xerox, Neil was managing director of the transportation, supply chain and logistics, and energy/utility vertical businesses with responsibility for client satisfaction, strategy, research and development, and mergers and acquisitions.

As COO at Pegasus Logistics Group, Neil was responsibility for the company’s operational practices, IT, client satisfaction and the company’s business strategy.

During his tenure at EDS, Neil served in various leadership roles, including vice president overseeing global account start-up and delivery, where he served as executive sponsor for contracts including the UK Ministry of Defense. In addition, he served as CIO and delivery executive for the US Department of Defense’s largest contract, the Navy Marine Corps Intranet.

Neil became an American citizen in 2006. He lives with his wife in Dallas, Texas, and has two grown daughters, three grandsons and a granddaughter.

Contact
Fujitsu Defense and National Security
17201 Waterview Pkwy,
Dallas, TX, 75252, USA
Phone:+1 469-216-7249
E-mail: Neil.Jarvis@ysfdns.com

About Fujitsu
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