

## Executive bio

## Neil Jarvis President and CEO of Fujitsu Defense and National Security

Neil Jarvis is President and Chief Executive Officer of Fujitsu Defense and National Security. In this role, Neil is directly responsible for setting and executing the strategy and direction of the business, developing the offering portfolio, and driving the growth plan.

Neil brings diverse expertise gained through his experience as a business leader, chief operating officer (COO) and chief information officer (CIO) in industries including defense, supply chain and logistics, government, energy and insurance, managing P&Ls and large budgets. With a professional career that spans 37 years in the information technology business, Neil spent 25 years working in the government, defense and logistics industries at companies including Xerox, Pegasus Logistics Group and EDS in the US and Europe.

At Xerox, Neil was managing director of the transportation, supply chain and logistics, and energy/utility vertical businesses with responsibility for client satisfaction, strategy, research and development, and mergers and acquisitions.

As COO at Pegasus Logistics Group,
Neil was responsibility for the company's
operational practices, IT, client
satisfaction and the company's business
strategy.

During his tenure at EDS, Neil served in various leadership roles, including vice president overseeing global account start-up and delivery, where he served as executive sponsor for contracts including the UK Ministry of Defense. In addition, he served as CIO and delivery executive for the US Department of Defense's largest contract, the Navy Marine Corps Intranet.

Neil became an American citizen in 2006. He lives with his wife in Dallas, Texas, and has two grown daughters, three grandsons and a granddaughter.



## Contact

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## About Fujitsu

Fujitsu is the leading information and communication technology (ICT) company offering a full range of technology products, solutions and services. Approximately 162,000 Fujitsu people support customers in more than 100 countries. We use our experience and the power of ICT to shape the future of society with our customers.