

W. David Croxville

(972) 743-6200 | wdcroxville@gmail.com



CAREER SKILLS AND ACHIEVEMENTS

- Broad leadership experience
- 30+ years financial management experience
- Extensive acquisition-related experience
- Financial lead on more than \$10 billion of IT outsourcing contracts
- Comprehensive reporting experience, including SEC filings
- Member of EDS Disclosure and Internal Controls Committees
- ExcellerateHRO board member

PROFESSIONAL EXPERIENCE

NTT DATA Services, Plano, Texas

Executive Vice President and Chief Financial Officer

May 2012 – Present

Responsible for all financial functions including Tax, Treasury and Audit, as well as Real Estate and IT. Since 2006 we have completed ten acquisitions (including Dell Services) and one divestiture, which will drive revenue from \$1.3B in 2012 to \$4.4B this year. Currently leading a team of over 2100 finance, accounting, facilities, and IT professionals supporting operations in 44 countries and, over the last five years, have reduced that organization's cost by \$71M (23%).

Pegasus Logistics Group, Coppell, Texas

Chief Financial Officer/Chief Operations Officer

May 2011 – May 2012

CFO and COO for a \$100M logistics company providing customized logistics solutions, including "white-glove" transportation services. Responsible for finance function, including IT, as well as managing end-to-end operations.

Apax Partners, London, UK

Independent Consultant

March 2010 – May 2010

Provided industry expertise and transaction advice to Apax Partners, a private equity investment group with operations on three continents, with their first investment in Brazil. Apax acquired 54% of the outstanding shares of Tivit, a R\$920m IT and BPO services provider based in Sao Paulo.

Electronic Data Systems, Plano, Texas

Chief Financial Officer and Vice President of Finance

January 2007 – January 2009

Americas

Responsible for all financial activity in region with annual revenues in excess of \$10 billion. Directed financial staff of more than 300 professionals supporting business in the U.S. (including U.S. Government), General Motors, Canada and Latin America. Member of the Board of Directors for ExcellerateHRO, the human resources outsourcing business of EDS and Towers Perrin.

Chief Financial Officer and Vice President of Finance

February 2004 – January 2007

Global Sales and Client Solutions

Led financial and accounting activity in support of client-facing organization with operations in more than 60 countries. Member of senior management team with oversight for EDS' regional client care operations, global sales operations, sales enablement and global marketing.

Director

January 2003 – December 2005

Operational Risk and Global Costing, EDS Finance Committee Member

Directed costing and business analysis groups responsible for creating financial solutions on new business deals. Financial staff of more than 200 people who supported sales staff located throughout the world. As a member of EDS' Finance Committee, along with the CEO, COO and CFO, reviewed and approved large capital-intensive transactions, equity investments and business combinations. Founded and served as committee chair for the Global Risk Council, formed to identify and address critical risk issues throughout the corporation.

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PROFESSIONAL EXPERIENCE (continued)

Electronic Data Systems, Plano, Texas

Managing Director

January 2002 – January 2003

Planning and Financial Analysis

Responsible for overseeing all corporate activities related to financial planning, business performance analysis and financial reporting for EDS. Assisted CFO with quarterly analyst presentations and remarks, including SEC filings.

Managing Director and Finance Committee Secretary

November 1999 – January 2002

Corporate New Business Analysis

Responsible for providing financial support for all new business in the U.S., as well as all global deals with total contract revenues exceeding \$1 billion. Directed staff of 100 analysts who supported all domestic commercial and government contracts. As Finance Committee Secretary, was responsible for reviewing all transactions requiring Committee approval, briefing members and providing minutes to the EDS Board of Directors.

Controller

October 1998 – November 1999

Communications Industry Group (CIG)

Directed the activities of a financial and accounting staff responsible for supporting the Global Communications Group. Assisted the Group in attaining its growth objectives through successful completion of major systems integration deals and acquisitions. Led a financial staff of seventy professionals responsible for supporting Telephony, Media, Entertainment and Publishing industry segments with annual revenues of more than \$1 billion. Was financial lead on \$6 billion MCI outsourcing contract.

Financial Consultant - Strategic Account Pursuit Team

June 1997 – October 1998

Controller - Health Care Industry Group

January 1996 – June 1997

Division Controller - CIG, Global Telecommunications

June 1990 – January 1996

Marketing Cost Analyst - Manufacturing and Distribution Services

November 1989 – June 1990

Financial Analyst

June 1988 – November 1989

Systems Engineering Technical Development School

Accounting and Financial Development Program

United States Marine Corps

Sergeant

April 1982 – April 1988

Obtained rank of sergeant (E5) within 36 months. Honor Graduate of Marine Non-Commissioned Officer Leadership School. Awarded Navy Achievement Medal for major design improvements to a new communications system, which increased its capabilities by forty percent, resulting in improved communication capabilities for Marine commanders on the battlefield.

ADDITIONAL EXPERIENCE

EDS Disclosure Committee

EDS Internal Controls Committee

EDS Finance Change Control Board

NTT DATA Services Finance Committee

NTT DATA Services Risk Council

EDUCATION

Southern Methodist University – MBA - 1996

National University – BBA (Cum Laude) - 1987

REFERENCES

Available upon request