## LYNN MCUMBER EVP, GLOBAL CLIENT ADVOCATE, AND DIRECTOR OF CLIENT SERVICE OPERATIONS

Lynn has over 30 plus years of insurance brokerage experience and began her career as an account representative for a large brokerage firm in the San Francisco, CA area.

She has extensive industry expertise particularly in Government Contracting, Tech & Telecom, Not-For-Profit, Professional Services and Multinational Firms, specializing in risk identification, risk analysis and program design. Lynn is responsible for leading the Government Contracting Practice where she focuses her efforts of the professional development of senior colleagues and providing them with strategic insurance advice.



Lynn is well known for being strategically focused and providing client service excellence. She is passionate about connecting and building strong client relationships and business partnerships.

She is currently a Co-Chair for the Executive Women's Networking Group actively working with other executive women in the DMV area, building strong corporate relationships and identifying new business opportunities.

Lynn is an active member with the Professional Services Council, a focused Government Contracting group, and is often a speaker at networking events as a corporate insurance subject matter expert.

Active Coach – WTW SHE Leads – SHE Leads is a development program covering topics most relevant to women. SHE Leads was developed and supported by the NA Gender Equity Network (GEN) in 2021. The goal is to increase the number of women at senior levels at WTW women and requires a minimum of 10 hours a month commitment. It also includes a coaching element to support sustained learning and action.

Active Coach – WTW Posse Foundation – The Posse Foundation is a US nonprofit organization that identifies, recruits, and trains students who are strong academically, exhibit leadership attributes and are from public high schools to form diverse teams called "Posses" of 10 Scholars. These teams are then prepared, through an intensive eight-month Pre-Collegiate Training

Program, for enrollment at top-tier universities nationwide to pursue their academics, help promote cross-cultural communication and become leaders on college campuses. Each Posse Scholar is awarded a full-tuition scholarship, and many are the first in their family to attend college.

Previously, Lynn was a Board Member of Walt Whitman Crew, and the Fairfax Chamber, Women in Technology (WIT) and USO Metro. She was also the Vice Chair of the Fairfax Chamber of Women in Business and Chair of Membership Committee for Women in Technology (WIT).

Lynn has extensive experience with not-for-profit fundraising and was a member for Seasons of Hope and supported the DC Chapter Girl's Inc. She was on the Executive Women's Charity Golf Classic for Capital Hospice/Capital Caring of VA and longtime supporter of Wounded Warrior and Wounded Warrior Purple Tee.

## **Education and Credentials**

- Bachelor of Science, Psychology Niagara University, Niagara, New York
- Licensed Property & Casualty Insurance Broker
- Married to Naval Academy Alumnus & Submarine Officer