

## MELISSA SUTHERLAND

### EXECUTIVE VICE PRESIDENT & AIRPOWER MARKET LEAD, BOOZ ALLEN HAMILTON

Melissa Sutherland is an esteemed senior executive with a distinguished career in defense, intelligence, and advanced technology. She brings extensive experience in crisis decision-making, technology integration, business development, mergers and acquisitions, and personnel administration.

In her current role as Executive Vice President and Airpower Market Lead at Booz Allen Hamilton, Melissa leads the strategic direction and operational excellence of Booz Allen's \$1B+ Airpower account. She oversees the firm's advanced technology business, delivering innovative solutions that significantly enhance mission outcomes. Her leadership ensures that Booz Allen provides transformative technologies to the Department of War, equipping them with the tools to thrive in an ever-evolving threat environment.

Previously, Melissa served as Senior Vice President of Booz Allen's Cyber business and Everwatch subsidiary, where she managed a \$650M portfolio. She was instrumental in the merger and acquisition of Everwatch, successfully integrating operations, blending cultures, and managing financial and technology systems to achieve synergies, cost savings, and increased market share. Her strategic vision led to the formation of a multi-segment business model and a seamless transition to sustained growth. Under her leadership, the business operations saw a transformation from a services-based model to incorporating Booz Allen's first cyber technology product line.

Prior to joining Booz Allen in 2007, Melissa was the Government Civilian Director of the Joint Intelligence Laboratory Experimentation Division for the Defense Intelligence Agency. There, she led deploying critical technology and data architectures across the Combatant Commands and into Baghdad, Iraq. She also served as a key advisor on the Army Science Board.

Melissa's career began as a Signals Intelligence Officer in the United States Marine Corps, where she conducted 24/7 SIGINT operations and coordinated intelligence activities.

Melissa holds an M.S. in Telecommunications Management from the University of Maryland University College and a B.A. in Biology from the University of New Mexico. She is recognized with numerous industry certifications and in 2011, she was honored with the Society of Women Engineers' Emerging Leader Award.

Melissa currently serves on the Board of Directors for the Armed Forces Communications and Electronics Association (AFCEA) Maryland Chapter, contributing to advancing professional knowledge and relationships in the military, government, and industry sectors.

